



Truck, Bus and Trailer Parts Specialists



Job Specification

Job Title: Business Development Manager

Job Type: Full Time, Permanent

Location: Nottingham

Working Hours: Monday to Friday 8:00am to 17:00pm
1 in 3 Saturday s 8:00am - 12:00pm

We have an exciting, new opportunity for a Business Development Manager to join us at our established Nottingham branch.

We are looking to recruit a driven and ambitious individual with excellent communication skills and a fresh approach to help promote our business and identify new business opportunities. A commercial vehicle background would be beneficial, but not essential.

Partic are a leading distributor of Commercial vehicle parts and accessories to independent end users and fleet customers throughout the East Midlands, Lincolnshire and Yorkshire. The successful candidate will be responsible for building and maintaining strong customer relationships within their geographic area.

Duties will include:-

- Promote the sales of products and services of Partic to new and existing customers.
- Build and maintain strong working relationships with customers and members of staff.
- Have the ability to communicate effectively.
- The desire to research and find new opportunities both with products and customers.
- Assess local market conditions and identify current and prospective sales opportunities.
- Must be accurate and show attention to detail.
- Customer account management
- The ability and motivation to work on your own but also as part of a team.
- Resilience and abilities to find solutions and overcome objections.

What we offer:-

- Salary negotiable depending on experience
- A family run & family-owned business, with a great team environment and approachable management.
- Birthday "Day Off"
- Company Pension scheme
- Progression opportunities
- Training

Other Details:-

- Company Car
- Mobile Phone
- Laptop
- Company Uniform (Shirts, Jumpers, Jackets)

Does this sound like your next challenge? We hope so and look forward to hearing from you.

Please email your CV to jackbeard@particmotorsparesltd.co.uk

www.particmotorspares.co.uk

Newark	Melton	Lincoln	Coalville	Nottingham	Worksop
01636 702479	01664 561664	01522 689409	01530 831153	0115 976 0977	01909 473572
Bradford	Knottingley	Radiators	Immingham	ATC Scunthorpe	ATC Hull
01274 905888	01977 805577	01522 684195	01469 576700	01724 282007	01482 320110